

A DONOR'S GUIDE

HELPING YOUR PHILANTHROPY GO FURTHER

You know how gratifying it is to support a worthy cause. What if you could create an enduring legacy through your charitable contributions?

Increase your impact

Many times, we make our charitable decisions in a year-end rush to capture tax-deductions, rather than taking a planned, long-term approach to charitable giving that can allow our contributions to grow into a more substantial amount over time, increasing the overall impact of our gifts.

The decision to give is easy, but knowing the best way to give may not be. If you are looking for a way to make your giving more effective while maximizing the tax benefits of your philanthropic activities, look no further than the Renaissance Charitable Foundation.

Renaissance Charitable Gift Fund (the "DAF Program") is a donor-advised program in conjunction with Renaissance Charitable Foundation (RCF), an independent public charity dedicated to helping individuals effectively reach their philanthropic goals.

ACHIEVE YOUR CHARITABLE GOALS

The Renaissance Charitable Foundation (RCF) can serve as an effective, flexible and efficient vehicle to meet your charitable goals. The Fund has been designed to simplify your annual giving by allowing you to contribute appreciated assets when you feel the timing is right, and then make grants over time to the charities of your choice.

Setting up your account is simple, cost-effective and convenient, whether you open it directly online through our website, or with your financial advisor. You will be able to work in concert with your financial advisor to select the appropriate investment strategy for your charitable giving fund.

The Renaissance Charitable Gift Fund can provide you with the following benefits:

- Ability to donate complex and privately held assets
- Separately Managed Accounts
- Wide range of investment options
- Convenient online access and service
- Low minimums for contributions and grants
- Account values updated daily

HOW DOES A DONOR-ADVISED FUND WORK?



1. DONATIONS

A donor makes an irrevocable, tax-deductible donation to the sponsoring charity of the donor-advised fund program.



2. INVESTMENTS

The donor works with his or her trusted financial professional to recommend a strategy to grow their charitable assets.



3. GRANTS

The donor recommends grants to his or her favorite qualified public charities.

WHAT ARE THE BENEFITS OF GIVING?

Few charitable giving options provide the versatility and tax efficiency of a donor-advised fund. RCF provides many significant benefits. As a donor, you can:

Maximize your giving power

You have the ability to work with RCF to invest your charitable assets in a strategy that allows them to grow tax-free, enhancing your ability to make grants long into the future.

Donate appreciated assets tax free

When you contribute appreciated assets to your Fund, you may be able to deduct their full fair market value from your taxes and avoid capital gains tax liability. Contact RCF to learn more about the different asset types you can contribute.

Separate tax planning and charitable decisions

You can realize immediate tax advantages and make grants to charity later. RCF eliminates the pressure of having to select and donate to a charity by year-end.

Online access

With the ability to view comprehensive account information, research charitable organizations or recommend a grant, you can fully manage your account online.

Simplify your giving

RCF offers an efficient means of managing your charitable giving by removing the need to write and track checks for tax reporting.

Streamline record keeping

RCF provides consolidated reporting and record keeping. You receive quarterly account statements from the program, gift receipts and IRS-ready tax information from Renaissance Charitable Foundation Inc.

Give anonymously

You may choose to make charitable grants anonymously, keeping your name and personal information confidential.

Create a legacy of giving

You are able to name account advisors who have the ability to recommend grants from your account, and select successors who can also recommend grants to continue your charitable legacy beyond your lifetime.

The Northwestern Mutual Donor-Advised Fund is a donor-advised fund program whose sponsoring charity is Renaissance Charitable Foundation (RCF) located in Indianapolis, Indiana. Contributions to the Renaissance Charitable Foundation are irrevocable gifts to Renaissance Charitable Foundation, which maintains exclusive legal control over the Renaissance Charitable Foundation. Individuals considering a contribution to the Fund should consult their legal and tax advisors regarding deductions, based on their personal considerations.

MAKE THE MOST OF TAX DEDUCTIONS

In addition to receiving an immediate tax deduction, RCF provides you the flexibility to designate grants whenever it best suits you, opportunity to lower your current taxes and the convenience of being able to more easily track and plan your charitable activities for future tax years.

Your contribution to the Fund is an irrevocable charitable donation, fully deductible on the date it is received by the Foundation. The extent of your deduction depends on the type of asset being contributed, as well as your particular tax situation. Please consult your legal or tax advisor for more information.

Cash contributions

Cash contributions are eligible for a federal income tax deduction of up to 60% of your adjusted gross income (AGI) in the tax year in which the contribution is made. If your contribution exceeds this limit, you may carry the deduction forward up to five years.

Publicly traded securities

For publicly traded securities held for more than one year, the amount of the deduction is the mean value of the high and low prices of the security on the date of the contribution. You may generally deduct up to 30% of your AGI for contributions of appreciated securities held more than one year.

For securities held for one year or less, the deduction is the smaller of the cost basis or FMV on the contribution date. If your contribution exceeds this limit, you can carry the deduction forward up to five years.

Closely-held business interests

Deduction is FMV for assets held over one year; Assets held one year or less, deduction is the smaller of the cost basis or FMV on the contribution date. The donor may deduct the FMV on the date the contribution is made. The IRS requires a qualified appraisal for any contribution of a closely-held business interest when a donor intends to claim a deduction of more than \$10,000.

Careful steps need to be taken whenever 'hard-to value' assets are contributed to a donor-advised fund. Contributions must be approved prior to transfer.

Real estate

Deduction is FMV for assets held over one year; Assets held one year or less, deduction is the smaller of the cost basis or FMV on the contribution date. The IRS requires a qualified appraisal for the contribution of most non liquid assets if the donor intends to claim a deduction of \$5,000.

MAXIMIZE GIVING THROUGH TAX-SMART STRATEGIES

	Sell asset and donate the cash proceeds to charity	Donate the asset directly to RCF
Current value of asset	\$100,000	\$100,000
Capital gains tax paid by donor (20% of \$90,000)	\$18,000	\$0
Amount received by charity	\$82,000	\$100,000 Charity receives an additional \$18,000
Income tax savings to donor (36% bracket)	\$29,520	\$36,000
"Cost" of donation to donor \$70,480	\$70,480	\$64,000 You save \$6,480

GREAT COMPLEMENT TO A PRIVATE FOUNDATION

Donor-Advised Funds are most often compared to Private Foundations yet there are some very distinct differences between the giving vehicles. Both gift types can work independently but can realize tremendous giving potential when used in concert. Some of the differences include:

	Donor-Advised Funds	Private Foundations
Startup expense and speed to create	No start-up costs and can be created immediately.	Can be expensive and take months to create.
Donor may select account name	Yes	Yes
Privacy	Anonymity permitted	No anonymity permitted
Excise Tax	Rare	Frequent
Tax deduction limits*	60% of adjusted gross income for cash gifts; 30% of adjusted gross income for Stock or Real Property gifts	30% of adjusted gross income for cash gifts; 20% of adjusted gross income for Stock or Real Property gifts. Deduction limited to the smaller of cost basis or value for gifts of appreciated assets.
Required Distribution	None	5% annually of the net asset value however distributions can be made to a DAF.
Investment options	Separately managed accounts with wide-range of investment options.	Foundation manager chooses investment advisor and has wide-range of investment options.
Administration, Annual Filings and Compliance	No tax returns or filing requirements.	Foundation must file a tax return, conduct a financial audit and conduct its own compliance.

*Income tax charitable deductions greater than these limits may be carried forward five additional years.

DID YOU KNOW BOTH A DONOR-ADVISED FUND AND A PRIVATE FOUNDATION CAN BE THE BENEFICIARY OF A CHARITABLE LEAD OR CHARITABLE REMAINDER TRUST? THE EXPERTS AT RCF CAN SHOW YOU HOW TO CREATE YOUR OWN CHARITABLE STRATEGY.

GETTING STARTED

CREATING A FUND

Opening a Renaissance Charitable Foundation DAF is easy. Complete a Donor-Advised Fund application and return it to your financial advisor. Below are some guidelines to assist you:

Designate fund donor(s)

In addition to yourself, you can name additional donors who are joint contributors to the fund.

Name your fund

Choose a name for your charitable giving fund. For example, you may want to name it after your family or have it redirect the charitable goals of the account (for example, "The Smith Family Fund" or "The Smith Scholarship Fund.")

Name fund advisors

You can name one or more individuals as advisors to your fund, who will also be able to recommend grants. Many individuals get their children involved in charitable giving through their donor-advised funds.

Designate fund successors or charitable beneficiaries

You may name one or more successors or beneficiaries to your fund. A successor gains full responsibility for decisions relating to the fund upon the death of all the original donors, and has the authority to make contributions, recommend grants and name advisors and future successors. If you prefer, you can name a charity as the fund beneficiary to inherit either all of the remaining assets in the account or a percentage annually, upon the death of all original donors.

Select a charitable area of interest

To honor your charitable intent and in the event successors are unavailable or unable to make decisions, you need to indicate a charitable organization or area of interest you would like your grants to support. You could include a specific charitable organization, a university, a particular field of research (such as cancer or heart disease) or an area of interest (such as environmental protection or support for the arts).

In the event that your fund ceases to make grant recommendations for three consecutive years, RCF will make reasonable attempts to contact you or your designated successors. If RCF cannot contact either, its trustees will direct grants from the fund, and will endeavor to support your charitable area of interest.

FUNDING YOUR DAF

The minimum initial contribution necessary to establish a Renaissance Charitable Foundation (RCF) is \$5,000. This irrevocable gift of cash, securities, or other appreciated assets will be made to Renaissance Charitable Foundation Inc. (RCF).

Multiple assets and securities can be contributed to equal the minimum. Subsequent contributions must equal \$1,000 or more. You can fund your DAF in a number of ways:

Cash

Cash can be wired, transferred from an existing account or mailed to RCF. All checks must be payable to "Renaissance Charitable Foundation Inc."

Publicly traded stock, bonds and mutual funds

Publicly traded stocks, bonds and mutual funds can be transferred from your personal account to the RCF receiving account. Please contact your financial advisor or call RCF at 855-630-3439 for assistance to determine eligibility for any of the following assets:

- Restricted, closely held or non-publicly
- Traded securities
- Real estate
- Art or other collectibles

Deferred contributions

Your Fund can be named as the beneficiary of, and receive distributions from, a charitable bequest, charitable remainder trust, charitable lead trust, qualified retirement plan or private foundation. "Renaissance Charitable Foundation Inc." should be named for deferred contributions in care of the donor's fund in RCF. RCF will review and approve all contributions. Once your contribution has been accepted, you will receive a confirmation and a tax receipt for your records. If for any reason a contribution is not accepted, it will be returned to the account of origin.

No Fund, Donor or Grant Advisor is permitted to solicit contributions without specific prior written authorization from the President of RCF. The donor, or the donor's financial advisors, must initiate all transfers to Renaissance Charitable Foundation, Inc. When making additional contributions to an existing account, always complete an Additional Contribution Agreement, and when necessary, an Asset Transfer Request form. Both forms can be found online at rcf.reninc.com.

GROW YOUR GIVING

Each time you make a contribution to your Renaissance Charitable Foundation, the process below is followed for investing contributed assets:

Cash

The net proceeds of cash contributed will be invested.

Publicly traded stock, bonds and mutual funds

Securities, including mutual funds, may be either held or sold in accordance with RCF's investment policy. After RCF sells contributed securities, it invests the net proceeds.

Closely-held business interests

RCF is required by law to sell most interests in a closely-held business within five years after the contribution is received. Often the donor's family or the business will purchase the shares from RCF. After the shares are sold, RCF invests the net proceeds.

Real Estate or other non-liquid assets

All non-liquid assets accepted by RCF may either be held or sold. Donors and their investment advisors can recommend specialists to assist with the sale as appropriate. The net proceeds of the sale of non-liquid assets will be invested.

MAKE A DIFFERENCE

Recommending grants

Once your account is funded, you can begin recommending grants to charitable organizations. You and your designated account advisors can recommend grants from your Fund to qualified charitable organizations at any time. Each grant must equal a minimum of \$250, and the number of grants you may recommend each year is unlimited.

Grant request

You or your financial advisor may submit a grant request through the online donor portal. Log into your account at <https://northwesternmutual.donorfirstx.com> and follow the Recommend a Grant process.

GRANT REVIEW

Upon receipt of your grant recommendation, RCF will review and verify the charitable organization is eligible to receive the grant. RCF Trustees meet weekly to review and approve grants.

Grant distribution

Once your grant has been approved, a check accompanied by a grant letter will be sent directly to the charity. You may choose to have the letter acknowledge you, the account name or a special acknowledgment (for example, in memory of a person, group or event) or the grant may be made anonymously. Typically, the charitable organization will receive your grant within two weeks.

Need help researching a charity?

You can use the non-profit search engine, GuideStar, available on your online dashboard, to research and locate any charitable or 501(c)(3) organization in the United States. The search result includes the mission of the charity or nonprofit and the information required to recommend a grant to the organization.



Liquidation Policy:

In its sole discretion, RCF will determine the timing and execution of a sales strategy for any asset, including contributed assets, and reserves the right to sell at any time. Generally, RCF liquidates contributed assets only after associating a contribution with its donor. Some assets, such as large positions and shares traded on a foreign exchange, may take multiple trading days to liquidate. At its sole discretion, RCF may engage a third party broker or a trading desk to determine and execute a selling strategy. Any costs, including commissions, incurred in managing or liquidating an asset will be paid from the sale proceeds. Market fluctuations and costs to liquidate an asset may cause the net liquidation proceeds of a contributed asset to be worth more or less than the value of the contribution to the DAF. Any income or gains within a donor-advised fund account resulting from investment growth is exempt from taxes but is not deductible.

APPROVED CHARITIES

Grants can be made to qualified charities and nonprofit organizations that have been approved by the Internal Revenue Service (IRS) as able to receive tax-deductible contributions from a donor-advised fund.

QUALIFIED CHARITIES AND NONPROFITS

Public nonprofits

Grants may be made to charities located anywhere in the United States that are recognized by the IRS as publicly supported charities. Grants also may be made to private operating foundations.

Religious and educational

Most established religious organizations and educational institutions are not listed as 501(c)(3) nonprofits but are nevertheless tax-exempt charitable organizations. RCF will facilitate making grants to such organizations.

Foreign charitable organizations

RCF may make grants to foreign organizations provided the organization agrees (in a written contract prepared by RCF): to use the money for charitable purposes, to track and report to RCF regarding the use of the grant and to return to RCF any money improperly spent. If applicable, fees may be charged to the account for any additional due diligence and processing costs.

RESTRICTIONS

Grants may not be made to a private non-operating foundation, to individuals or to a disqualified Supporting Organization. Additionally, grants may not be used to pay for membership fees, dues, tuition, benefit tickets or goods bought at auctions, nor may they be used to fulfill a pre-existing binding pledge to a charitable organization.

Grant Advisors may, without prior approval from RCF, engage in personal one-on-one solicitations of a friend to give a gift in accordance with the terms of this Guide so long as the gift is 100% deductible to the donor and there is zero value returned to the donor. Mass solicitations (sent to more than 10 persons at a time) are never allowed without specific prior approval.

Renaissance Charitable Foundation reserves the right to charge additional fees for extraordinary or special services. Non-exclusive examples of extraordinary and special services include: grants to foreign organizations; grants to Supporting Organizations described in §509(a)(3) of the Code; grants to organizations that have not yet obtained an IRS letter clarifying their §509(a) status; and if the Fund (with or without prior Foundation approval) engages in fundraising activity or produces an event such as a golf tournament.

RENAISSANCE CHARITABLE GIFT FUND SUMMARY

Minimum Initial Contribution	\$5,000															
Additional Contributions	Additional contributions of at least \$1,000 may be made at any time.															
Irrevocable Gifts	Contributions to the Renaissance Charitable Foundation are irrevocable and nonrefundable.															
Types of Gifts	You may contribute cash, stocks and bonds, or you may speak to your portfolio manager about other types of gifts including real estate, annuities and tangible assets.															
Naming the Account	You will be asked to name your account. You may want the name to reflect our charitable goals, for example, the Smith Family Educational Fund.															
Account Advisors	You may assign advisors to the account who can make grants and eventually become successors to the account.															
Successor Advisors and Beneficiaries	You may specify one or more family members or other individuals as successors. A successor gains full responsibility for the account upon the death of the original donors, with the ability to make contributions, recommend grants and name advisors and successors.															
Areas of Interest	To honor the charitable intent of the original donor and in the event no successor donors are named after the last donor passes, donors are required to indicate a charitable organization, area of interest, or geographical area for final grants, in the event no successor is named to manage the fund.															
Minimum Grant Recommendation Amount	\$250															
Annual Administration Fee	<table> <tr> <td>First</td> <td>\$500,000</td> <td>0.65 %</td> </tr> <tr> <td>Next</td> <td>\$500,000</td> <td>0.35 %</td> </tr> <tr> <td>Next</td> <td>\$1,500,000</td> <td>0.25 %</td> </tr> <tr> <td>Above</td> <td>\$2,500,000</td> <td>0.20 %</td> </tr> <tr> <td>Minimum Annual Fee</td> <td>\$250</td> <td></td> </tr> </table>	First	\$500,000	0.65 %	Next	\$500,000	0.35 %	Next	\$1,500,000	0.25 %	Above	\$2,500,000	0.20 %	Minimum Annual Fee	\$250	
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Above	\$2,500,000	0.20 %														
Minimum Annual Fee	\$250															
Deferred Giving	You may also choose to fund or add to an existing account through deferred gifts, such as through a charitable remainder trust, a bequest in an estate or as a beneficiary of qualified retirement plans.															
Reimbursements	Donor-advised funds cannot reimburse for donor expenses attributed to giving.															
Minimum DAF Balance	\$2,000															

FOR MORE INFORMATION

Write to us at:

Renaissance Charitable Foundation Inc.

8888 Keystone Crossing

Suite 1222

Indianapolis, IN 46240

Call: 855-630-3439

Fax: 877-736-4620

Email: nm@reninc.com

Visit our website at:

northwesternmutual.donorfirstx.com

Renaissance Charitable Foundation Inc. is registered to solicit contributions in every state where such registration is required including the District of Columbia. The following disclosure notices are required by state laws.

Florida: A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling toll-free, within the state, 1-800-435-7352 (800-HELP-FLA), or visiting www.floridaconsumerhelp.com. Registration does not imply endorsement, approval, or recommendation by the state. Florida registration #CH13085.

Maryland: A copy of the current financial statement of Renaissance Charitable Foundation Inc. is available by writing 8888 Keystone Crossing Suite 1222 Indianapolis, IN 46240, or by calling 866-803-0389. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of copies and postage, from the Office of the Secretary of State, State House, Annapolis, MD 21401, 410-974-5534.

Mississippi: The official registration and financial information of Renaissance Charitable Foundation Inc. may be obtained from the Mississippi Secretary of State's office by calling 1-888-236-6167. Registration by the Secretary of State does not imply endorsement.

New Jersey: Information filed with the Attorney General concerning this charitable solicitation and the percentage of contributions received by the charity during the last reporting period that were dedicated to the charitable purpose may be obtained from the Attorney General of the State of New Jersey by calling 973-504-6215 and is available at www.state.nj.us/ps/ca/charfrm.htm. Registration with the Attorney General does not imply endorsement.

New York: A copy of the current financial statement of Renaissance Charitable Foundation Inc. may be obtained by writing 8888 Keystone Crossing Suite 1222 Indianapolis, IN 46240 or by writing the Attorney General's Charities Bureau, 28 Liberty Street, New York, NY 10005, 1-212-416-8686 or www.charitiesnys.com.

North Carolina: Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 1-919-814-5400. The license is not an endorsement by the state.

Pennsylvania: The official registration and financial information of Renaissance Charitable Foundation Inc. may be obtained from the Pennsylvania Department of State by calling toll-free, within Pennsylvania, 1-800-732-0999. Registration does not imply endorsement.

Virginia: A copy of the current financial statement of Renaissance Charitable Foundation Inc. is available upon request by writing the State Division of Consumer Affairs, Department of Agricultural and Consumer Services, PO Box 1163, Richmond, VA 23218.

Washington: A copy of the current financial statement of Renaissance Charitable Foundation Inc. may be obtained from the Secretary of State at 1-800-332-4483 or www.sos.wa.gov/charities/.

West Virginia: West Virginia residents may obtain a summary of the registration and financial documents from the Secretary of State, State Capitol, Charleston, WV 25305. Registration does not imply endorsement.

Wisconsin: A financial statement of the charitable organization disclosing assets, liabilities, fund balances, revenue and expenses for the preceding fiscal year will be provided to any person upon request.